



for last 15 years
Australia's No 1
Meal Management Software

Introducing

December 2011

Antares Food Services Classic & Antares Food Services Premium

1994
2011

A bit of history

ACALink (SpectrumLab Pty Ltd) has supplied management software to Meals On Wheels and Food Services organisations since 1994. It's hard to imagine it now, but the first version of ACA Meal Management was written in DOS!

Since then, we have released the program for all version of Windows. In the process, we have advanced the design, quality and completeness of functions in ACA Meal Management. ACA Meal Management is now the number one program for Food Services on the market, and has set the standard that other programs on market compare with. ★★★★★



Software for all Meals Services

Today we are announcing a solution to the problem that is affecting a sizable number of food service organisations, specifically rural services.

The problem was that the small services could not afford the program. **Not anymore!**

We are introducing two versions of Antares Food Services: **Antares Food Services Classic**, and **Antares Food Services Premium**.

We want to give all service providers access to the same quality software and the ability to offer the same quality of service to their clients regardless of service location and size.

Antares Food Services **Classic** is applicable to services with a maximum of 30 active clients. Antares Food Services **Classic** has the option to add-on additional functions, such as exporting to MYOB, Direct Debit processing, options for BPAY billing, complex types of payments, extend public holiday functions, and some (non-operational) reports, if required.



Benefits

ACA Meal Management has been a success from the day we introduced the system. Why? Because of the instant benefits that ACA Meal Management provides.

You need only to measure, and convert to dollars, the time that it takes staff to do their work manually every day including preparing reports (even using spreadsheets), the work that Antares Food Services does for you.

Add to your calculation the cost of time spent double checking, finding and finally correcting, the human errors inevitable when complex and/or repetitive task are performed manually. Add the cost of the time spent organizing and filling documents manually and searching through documents to respond to queries. This waste of time, and associated costs, are eliminated.



Process as a Service PaaS license

There is also an associated problem with the cost of licensing to small organisations. We resolved it by introducing "Process as a Service" (PaaS) payments for the license.

PaaS provides greater fairness for the usage of the program. Why? Because PaaS is based on the number of connections (ie. size of the organisation) required to provide its services. As an example, an organisation with 2 concurrent process connections to the database will pay more than a smaller organisation that needs only one connection. The connection process to the database is independent of the computer or device (e.g. pad) from which the connection process is initiated.

Annual License for Base System (with one Connection Process)

Antares Food Services **Classic**: \$700.00

Antares Food Services **Premium**: \$1500.00

Each additional Connection Process to Database: \$260.00

The base system comes with all updates and support during the license period.

Support



We are only able to support the current version of the program. In the past, organisations using outdated versions of our program have contacted support with issues that have already been resolved! For this reason, we now require organisations to update their software as soon as an update is released. All updates are free!

The system is stable and reliable. When we compare the number of support calls to the number of users of the program, support call numbers are very low. The vast majority of our support calls are from people wanting information on using parts of the system or functions they are less familiar with. Calls for technical support are mostly related to the configuration of the computer or network or to correct mistakes made by users.

Passion & Commitment



We have created Antares Food Services **Premium**, and Antares Food Services **Classic** (with the option of extra modules), so that every Food Service / Meals On Wheels Organisation, regardless of size and/or location in Australia, can use it, become more efficient, and allow more people in Australia to receive and enjoy top quality Food Services. Now there is no reason for any service in Australia to not use Antares Food Services.

Our vertical market is small, and there is a trend to combine Food Services into multi-service organizations (MSOs). Today we also introduce "Antares Service Manager". A new product from SpectrumLab that seamlessly connects all services together in a multi-service outlet, allowing each service to operate independently, while at the same time provide options to manage them as one

Contact us if you would like more information



Seasons Greetings
and Wishing You
A Prosperous & Successful 2012
We are looking forward to
working with you Next Year

Antares Food Services team